

# Service Agreement

## ASSET INTEGRITY PROGRAM

GET IMPROVED PRODUCTION, QUALITY AND YIELD

The Foodmate Asset Integrity Program (AIP) is a dedicated program which ensures equipment is kept in its best operating condition. By taking advantage of this program, your plant will see improvement in production, quality and ultimately, more consistent yield.

A Customer Asset Manager (CAM) schedules regular monthly visits to ensure plants have less downtime and increased performance. In addition, regular monitoring and equipment adjustments reduces risk for potential major issues. CAMs also recognize and make necessary recommendations for additional parts to be replaced as needed, before any eventual failure occurs. The Foodmate AIP offers added value to the customer through consistent equipment operation and increased levels of personnel performance.

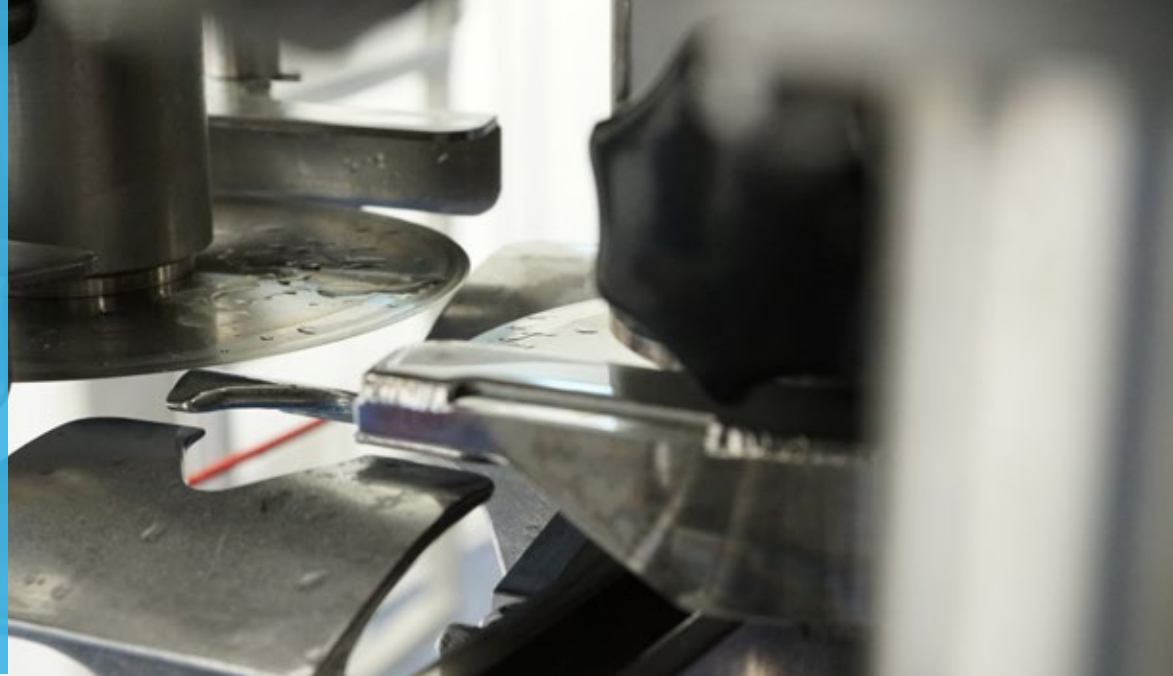


### ADVANTAGES

- ✓ Continuous and targeted training
- ✓ Predetermined schedule for all visits
- ✓ All labor necessary for rebuilds is provided
- ✓ Operational excellence in yield, throughput and quality
- ✓ Monthly visits by a dedicated Customer Asset Manager (CAM)
- ✓ All rebuild kits are maintained and stocked at Foodmate until prior to the scheduled rebuild



# ASSET INTEGRITY PROGRAM [AIP]



## THIS IS HOW OUR ASSET INTEGRITY PROGRAM (AIP) WORKS

FEATURE	FOODMATE AIP PROGRAM
LABOR	Labor provided to complete all rebuilds
MONTHLY VISITS BETWEEN REBUILDS	Dedicated Customer Asset Manager (CAM) makes monthly visits between rebuilds
PARTS	Simple rebuild schemes where plant can take ownership of process
PERFORMANCE	Foodmate documents and shares the increased performance from all rebuilds and CAM visits
CONTINUOUS TRAINING	Every CAM visit (monthly) is a training opportunity for operators and maintenance.
SPARE PARTS MONITORING	The CAM will review spare parts in stock and advise facility
REBUILD KITS	Stocked at Foodmate US to ensure parts are available when needed

Customers have seen much improvement since the inception of this program. One of our customers specifically experienced an 8.0% yield gain, after their AIP was in place. In this particular case, during the follow up visit a month after re-build, their assigned AIP CAM discovered that the maintenance and operations departments had been able to retain the knowledge gained from the re-build review and apply it to the daily operation of the equipment. They have successfully maintained the same yield percentages overtime.

### FOODMATE AIP offers:

- ✓ Continuous training
- ✓ Best industry practices
- ✓ Personalized attention
- ✓ Objective performance monitoring
- ✓ Proven preventative maintenance plans
- ✓ Anticipated equipment maintenance budget

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We make it SIMPLE.  
You make it PROFITABLE.

